



February 9, 2025

For Immediate Release

--Unilux HVAC Response to Tariff Uncertainty--

“Unilux HVAC is working to provide certainty to our customers in an uncertain market. We are committed to our US markets and will be there to support our valued customers. Unilux will manage any tariff or trade issues to ensure that there is no disruption to supply or pricing to our customers.” – Alex Heisz, President of Unilux HVAC Industries.

Unilux HVAC understands the present uncertainty in the HVAC industry surrounding the potential tariffs on Canadian imports into the US and the potential counter-tariffs on US imports into Canada.

We are actively monitoring the situation – working with industry partners, trade associations including AHRI and HRAI, and government officials on both sides of the border.

Unilux HVAC has a strategy in place to provide certainty to our valued customers in the United States, including our Manufacturer’s Reps, Engineers and Mechanical Contractors.

Unilux HVAC will ship all existing and future American orders to our US operation – Unilux HVAC USA. Unilux HVAC will assume tariff-related risks regarding cost, reporting and freight coordination. All US orders will ship from our US-based company to US job sites without our customers incurring any tariff risks.

In organizing our operations as outlined above, Unilux HVAC provides certainty to the market that our product will remain available in all US markets at competitive pricing. This means that:

1. All current purchase order pricing will be honored
2. All current quote pricing will be honored
3. All invoicing and payments will be organized through Unilux HVAC USA

Unilux HVAC is proud to work with our customers across the United States to ensure projects can proceed with Unilux HVAC equipment without incurring costly tariff-related price increases.

Please direct any tariff-related questions or concerns to your Unilux HVAC representative.

Unilux HVAC is a manufacturer of vertical stack fan coils, horizontal fan coils, and vertical stack water-source heat pumps. Since 1972, the company has introduced innovative HVAC systems to the market to drive substantial revenue and market share growth. For more information on Unilux HVAC, please visit uniluxhvac.com.